

# Take Advantage of Expanded Customer Options from our new Spatial Services Group

*Smallworld customers have increasingly looked for technical support in incorporating their software products and integrating them with various business systems. In response to our customer requests, we began considering how we could best provide these expanded solutions. We found the answer in a well-respected firm with headquarters located less than half an hour from our Americas Office in Denver.*

A long-time Smallworld World Class Partner, Navigant Consulting's Spatial IT Solutions operating unit has worked with Smallworld on a variety of projects, most recently at Florida Power & Light. Located in Westminster, Colorado, the Spatial IT Solutions group employs over 100 highly skilled and very successful spatial IT specialists. The group are experts in Smallworld implementations and technologies, with a long-term track record of satisfying Smallworld customers, and have even developed projectware that builds upon Smallworld technology. It's a perfect match.

"The acquisition of Navigant's Spatial IT Solutions group enables Smallworld to expand its implementation services to meet increased customer demand," states Warren Ferguson, Smallworld's President and CEO. "Our customers will experience even faster rollouts with our added expertise. Current and prospective customers should be assured that Smallworld is fully staffed and prepared to help them whatever they require."

Smallworld customers will benefit from the unmatched expertise provided through this new marriage that delivers advanced solutions combined with unmatched Smallworld product knowledge. The result is a unique high-performance organization prepared to help customers better manage their facility network and operations and meet their business needs.

Smallworld Services offers a suite of full-service, comprehensive IT solutions that add value to your spatial IT systems. Our end-to-end information technology solutions will help customers gain additional value from their spatial IT investments. Smallworld Spatial Services offerings include:

- **Housecall Services** – Gain skilled technical assistance and access to Smallworld expertise on-site through our customized Housecall program, on a monthly, quarterly, or extended basis.
- **Upgrade Services** – Get the most from available

enhancements through our quick, effective upgrade implementation and integration services.

- **Application Development** – Increase system operability and effectively integrate business needs through development of robust, customized applications for managing networks.
- **Implementation Services** – Meet business requirements by involving our expert staff in implementing Smallworld software. We'll handle all interfaces and provide training.
- **Interface Development** – Increase system capabilities by interfacing Smallworld to other business systems such as OMS, WMS, CIS, SCADA, GPS, DMS, WMS, CIS, and others.
- **Training** – Receive "real-world" training from our training staff from our hands-on experts. We offer core Smallworld courses and individually customized courses.
- **Projectware Integration** – Rapidly deliver advanced functionality through integration of our projectware. Our tools meet a base set of common needs, resulting in reduced time and effort.



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